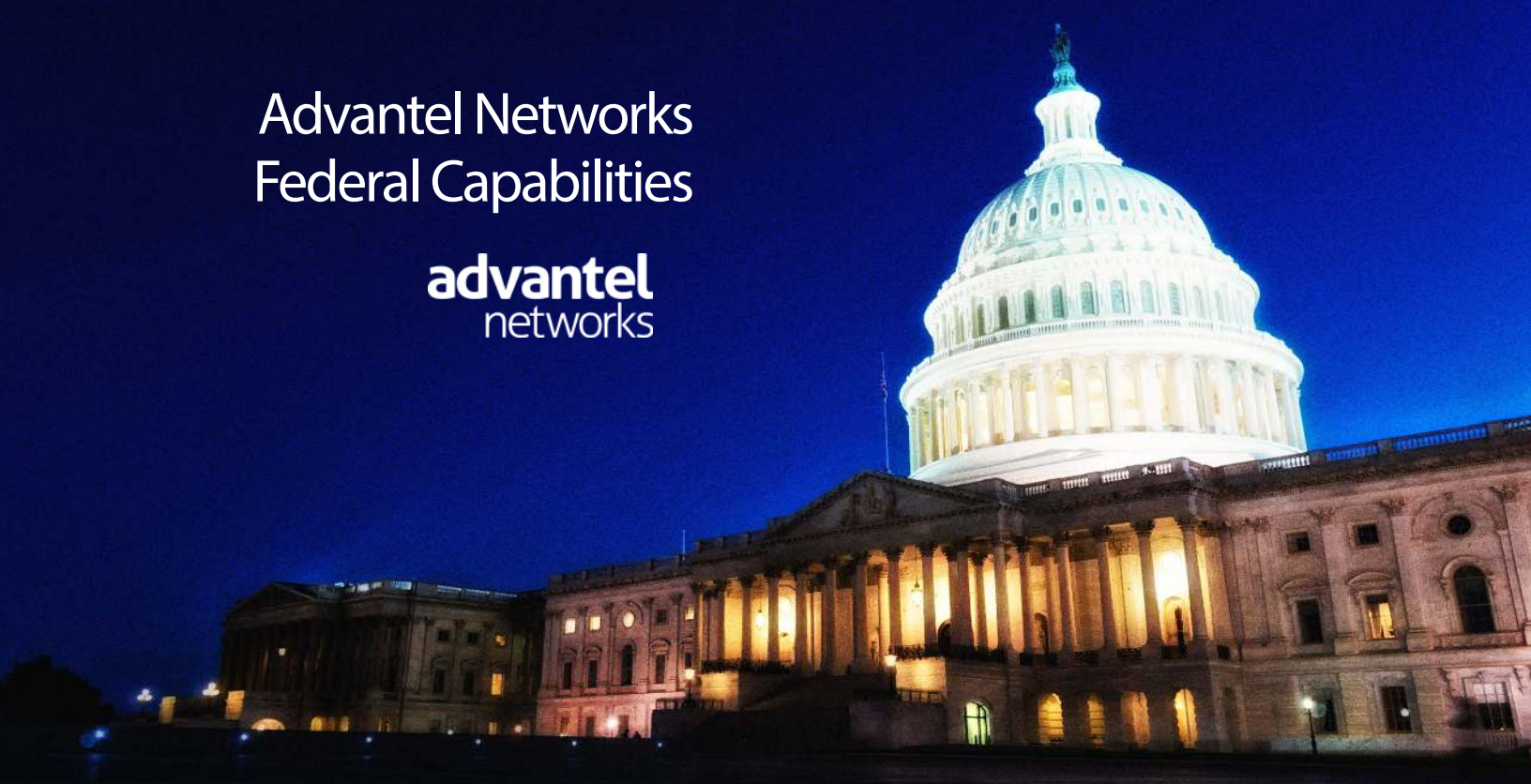


Advantel Networks Federal Capabilities



Partnership Focus

Advantel Networks is a leader in Agency Level Voice, Data and Converged IT solutions and services. As a Platinum Avaya Connect Partner, Microsoft Gold Integrator, and Juniper Elite Partner, we compliment these best-of-breed solutions with an unmatched blend of dedicated support and delivery expertise relevant to all key product and solution lines. This includes Central Voice Communications, Data Networking, Unified Communications, Voice Messaging, Audio and Video Conferencing, and Contact Center.

Key Contract Vehicles

We have successfully managed contracts through the following Contract Vehicles:

- GSA, Connections 2, NETCENTS, SEWP IV, ATF BPA, First Source, Connections II
- Sponsored and Authorized to Sell off both Avaya GSA Schedule 70 Contracts as well as the ATF BPA

Solution Alignment & Capabilities:

Unified Communications

- Contact Center Experts
- T-Metrics Command Post Solutions
- 911 Operator Console Solutions
- Video Teleconferencing
- Web Collaboration
- Audio Teleconferencing
- Mobility integration
- Microsoft Lync design, integration and deployment

Voice Communications

- Avaya Communication Manager
- Session and System Manager
- AS5300 & CS1K
- Voice Messaging platforms
- Large Base Deployments JITC & DIACAP
- IPV6 Migration
- Implementation and support services
- System Upgrades
- Onsite Support
- Transition from analog, digital, VoIP and SIP
- Complete Maintenance Services and System Monitoring

Data and Networking

- Avaya Data: Core Switching
- Juniper Data
- Network Assessment
- WLAN site survey, planning, design, implementation, management and support services
- Network Monitoring
- Data Storage
- Wireless
- Security



Advantel Federal Capabilities

Key Agencies and Past Performances

Other Agencies we have contracted with over the past 5 years: Air Force, Air National Guard, FEMA, FDIC, DHS (ICE), CIS, Navy, Marines, Nuclear Regulatory Committee, Department of Labor, National Parks Services, USGS to name a few.

Department of Homeland Security, Division of Customs and Border Protection (CBP) Multiple Task Orders

Over the past decade, we have contracted and deployed over 300 Avaya Communication Manager Solutions, totaling over 6000 endpoints both CONUS and OCONUS. We have delivered premium service and support to over 250 DHS locations globally.

Environmental Protection Agency GSA Contract Awards

In the past 24 months, Advantel Networks has contracted over \$15M in multiple modernization and managed service contracts based around the design, implementation and ongoing daily management of a fully VoIP national voice network powered by the Avaya Aura CM6 Platform, comprising of more than 14,000 IP Stations.

Fairchild Air Force Base NETCENTS TO 2Y09

EFI&T is one of the first and largest JITC CM6 Base solutions in the DOD arena. Advantel Networks has successfully delivered and managed a fully redundant solution with over 10,000 end points, distributed over 150 physical locations with multiple third party systems carried forward without any disruption of service.

Bureau of Veteran Affairs BPA off GS Schedule

Awarded the entire VISN22 Support and Upgrade Contract for the next 5 years which entails support of over 30 systems and 30,000 Nortel endpoints throughout Southern California. AdvanTel Networks leveraged our extensive in-house Nortel expertise to manage and deliver the upgrade of more than 20 CS1K systems to R7.5, along with multiple Call Pilots and the AACC Contact Center.

SMALL BUSINESS CLASSIFIED NAICS CODES

517911 - Telecommunications Resellers
541519 - Information Technology Value Added Resellers
334118 - Computer Terminal and other Computer Peripheral Equipment
334210 - Telephone Apparatus Manufacturing
517110 - Wired Telecommunications Carriers

OTHER REGISTERED CLASSIFIED NAICS CODES

238210 - Electrical Contractors and Other Wiring Installation Contractors
517919 - All Other Telecommunications
532490 - Other Commercial and Industrial Machinery and Equipment Rental
541519 - Information Technology Value added Reseller
541618 - Other Management Consulting Services
811213 - Communication Equipment Repair and Maintenance
611420 - Computer Training

Key Agencies and Past Performances

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