



[BRAND LINE CARD]

Why our partners choose Advantel Networks

[ADVANTEL CAPABILITIES]

Advantel differentiates itself from our competitors with our proven abilities in all our partner product solutions. Our engineers complete rigorous certification training to ensure we understand and comprehend the entire products and service offerings provided by our partners. At the same time, our sales team continuously stays up-to-date on sales certifications to ensure we maintain our expertise in all of our best-of-breed product portfolios.

Data Networking

Ethernet Switching
Unified Branch
Wireless Networking
Access Control
Unified Management
Next-Gen WiFi
Cloud Application Management
Secure Remote Access
Unified Network Management

Our Partners: Brocade, Avaya, Aruba, Juniper, Ruckus, Riverbed

Data Center

Data Networking
HVAC
Data Storage
Compliance and Audit Certification
Physical Infrastructure and Cabling

Our Partners: Brocade, Nimble Storage, Juniper, Tripp-Lite, Riverbed, Nutanix, HP

Network Security

Intrusion Detection & Prevention
Web Filtering
Firewalls
Anti-Virus
Content Security

Our Partners: Aruba, Palo Alto, Juniper

Unified Communications

Microsoft Exchange integration
Microsoft Lync integration
Microsoft OCS/Active Directory
IBM Lotus Notes integration
Avaya MSS, UCC, Message Networking
Headsets/Handsets
Multi-device connectivity
Visual Collaboration

Our Partners: Avaya, Microsoft, Plantronics, Audio Codes, ESNA

IP Telephony

Large, multi-site IPT environments
"5-nines" mission critical applications
VoIP, SIP, QSIG, DCS
Call Recording/Accounting

Our Partners: Avaya, Mitel, Microsoft

Video Conferencing

Telepresence Solutions
Video Conferencing Systems
Management Applications
Conferencing Infrastructure
Network Infrastructure
Recording and Streaming
Security and Remote Access

Our Partners: Polycom, Avaya

Storage & Virtualization

Remote Workstation Accessibility
Automated Data Management
Primary and Backup Storage
Data Protection

Our Partners: Nimble Storage, HP, VMWare

Contact Center

Advanced skills-based routing and optimization
Multi-content, multimedia (IC & CCE)
IVR database dips & routing, screen pops
Complex global contact center experience
Call Recording/Accounting

Our Partners: Avaya, Nuance, Verint, Uptivity, Zeacom

Carrier Service

MPLS
Integrated voice/ data circuits
Internet service management
Ethernet
SIP Network Connection
Colocation

Our Partners: Telepacific

Professional and Implementation Services

Multi-vendor expertise
Advanced solution capabilities
Custom training Interoperability/ Systems integration
Custom application engineering
Pre-sales design engineering
IP telephony design and planning
LAN/WAN design and planning
Security design and planning
RFP design, planning & facilitation
High-Tech Staging Lab
Installation by expert technicians

Monitoring, Maintenance and Managed Services

24x7 Network Operations Center
Global Monitoring of IPT & Data Networks
Single Point of Contact
Disaster Planning and Risk Mitigation
Full outsourcing services
Staff Augmentation
Hosted Solutions
Real-time monitoring & reporting platform

Network Assessment

Pre-deployment planning
New technology assessments
IP telephony readiness assessment
Topology mapping & documentation
VoIP traffic emulation and reporting

Project Management

SMB & Enterprise TDM/IP/SIP telephony
Globally networked multi-site deployments
Call center implementation/upgrade
Remote and survivability scenarios
SOW development and management



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*Why our partners choose
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[ADVANTEL PARTNERS]

