



## [ BRAND LINE CARD ]

# Why our partners choose Advantel Networks

## [ ADVANTEL CAPABILITIES ]

Advantel differentiates itself from our competitors with our proven abilities in all our partner product solutions. Our engineers complete rigorous certification training to ensure we understand and comprehend the entire products and service offerings provided by our partners. At the same time, our sales team continuously stays up-to-date on sales certifications to ensure we maintain our expertise in all of our best-of-breed product portfolios.

### Data Networking

Ethernet Switching  
Unified Branch  
Wireless Networking  
Access Control  
Unified Management  
Next-Gen WiFi  
Cloud Application Management  
Secure Remote Access  
Unified Network Management

*Our Partners: Brocade, Avaya, Aruba, Juniper, Ruckus, Riverbed*

### Data Center

Data Networking  
HVAC  
Data Storage  
Compliance and Audit Certification  
Physical Infrastructure and Cabling

*Our Partners: Brocade, Nimble Storage, Juniper, Tripp-Lite, Riverbed, Nutanix, HP*

### Network Security

Intrusion Detection & Prevention  
Web Filtering  
Firewalls  
Anti-Virus  
Content Security

*Our Partners: Aruba, Palo Alto, Juniper*

### Unified Communications

Microsoft Exchange integration  
Microsoft Lync integration  
Microsoft OCS/Active Directory  
IBM Lotus Notes integration  
Avaya MSS, UCC, Message Networking  
Headsets/Handsets  
Multi-device connectivity  
Visual Collaboration

*Our Partners: Avaya, Microsoft, Plantronics, Audio Codes, ESNA*

### IP Telephony

Large, multi-site IPT environments  
"5-nines" mission critical applications  
VoIP, SIP, QSIG, DCS  
Call Recording/Accounting

*Our Partners: Avaya, Mitel, Microsoft*

### Video Conferencing

Telepresence Solutions  
Video Conferencing Systems  
Management Applications  
Conferencing Infrastructure  
Network Infrastructure  
Recording and Streaming  
Security and Remote Access

*Our Partners: Polycom, Avaya*

### Storage & Virtualization

Remote Workstation Accessibility  
Automated Data Management  
Primary and Backup Storage  
Data Protection

*Our Partners: Nimble Storage, HP, VMWare*

### Contact Center

Advanced skills-based routing and optimization  
Multi-content, multimedia (IC & CCE)  
IVR database dips & routing, screen pops  
Complex global contact center experience  
Call Recording/Accounting

*Our Partners: Avaya, Nuance, Verint, Uptivity, Zeacom*

### Carrier Service

MPLS  
Integrated voice/ data circuits  
Internet service management  
Ethernet  
SIP Network Connection  
Colocation

*Our Partners: Telepacific*

### Professional and Implementation Services

Multi-vendor expertise  
Advanced solution capabilities  
Custom training Interoperability/ Systems integration  
Custom application engineering  
Pre-sales design engineering  
IP telephony design and planning  
LAN/WAN design and planning  
Security design and planning  
RFP design, planning & facilitation  
High-Tech Staging Lab  
Installation by expert technicians

### Monitoring, Maintenance and Managed Services

24x7 Network Operations Center  
Global Monitoring of IPT & Data Networks  
Single Point of Contact  
Disaster Planning and Risk Mitigation  
Full outsourcing services  
Staff Augmentation  
Hosted Solutions  
Real-time monitoring & reporting platform

### Network Assessment

Pre-deployment planning  
New technology assessments  
IP telephony readiness assessment  
Topology mapping & documentation  
VoIP traffic emulation and reporting

### Project Management

SMB & Enterprise TDM/IP/SIP telephony  
Globally networked multi-site deployments  
Call center implementation/upgrade  
Remote and survivability scenarios  
SOW development and management



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[ ADVANTEL PARTNERS ]

